

# Regulatory Capital Disclosure

June 30, 2018

**Concentra Bank**  
**Basel III Regulatory Capital**

(Thousands of Canadian dollars, except percentages)

**June 30, 2018**

<b>Common Equity Tier 1 capital: instruments and reserves</b>	
1 Directly issued qualifying common share capital (and equivalent for non-joint stock companies) plus related stock surplus	134,252
2 Retained earnings	217,942
3 Accumulated other comprehensive income (and other reserves)	(1,448)
6 Common Equity Tier 1 capital before regulatory adjustments	350,746
<b>Common Equity Tier 1 capital: regulatory adjustments(1)</b>	
28 Total regulatory adjustments to Common Equity Tier 1	(21,893)
29 Common Equity Tier 1 capital (CET1)	328,853
<b>Additional Tier 1 capital: instruments</b>	
30 Directly issued qualifying Additional Tier 1 instruments plus related stock surplus	110,987
31 of which: classified as equity under applicable accounting standards	110,987
36 Additional Tier 1 capital before regulatory adjustments	110,987
<b>Additional Tier 1 capital: regulatory adjustments</b>	
43 Total regulatory adjustments to Additional Tier 1 capital	-
44 Additional Tier 1 capital (AT1)	110,987
45 Tier 1 capital (T1 = CET1 + AT1)	439,840
<b>Tier 2 capital: instruments and allowances</b>	
50 Collective allowances	22,601
51 Tier 2 capital before regulatory adjustments	22,601
<b>Tier 2 capital: regulatory adjustments(2)</b>	
58 Tier 2 capital (T2)	22,601
59 Total capital (TC = T1 + T2)	462,441
<b>60 Total risk weighted assets</b>	2,716,765
<b>60a Common Equity Tier 1 (CET1) Capital RWA</b>	2,716,740
<b>60b Tier 1 Capital RWA</b>	2,716,752
<b>60c Total Capital RWA</b>	2,716,765
<b>Capital Ratios</b>	
61 Common Equity Tier 1 (as a percentage of risk weighted assets)	12.10%
62 Tier 1 (as a percentage of risk weighted assets)	16.19%
63 Total capital (as a percentage of risk weighted assets)	17.02%
<b>OSFI target</b>	
69 Common Equity Tier 1 capital target ratio	7.00%
70 Tier 1 capital target ratio	8.50%
71 Total capital target ratio	10.50%

**Capital instruments subject to phase-out arrangements (only applicable between January 1, 2013 and January 1, 2022)**

82 Current cap on AT1 instruments subject to phase out arrangements	-
83 Amount excluded from AT1 due to cap (excess over cap after redemptions and maturities)	-
84 Current cap on T2 instruments subject to phase out arrangements	-
85 Amount excluded from T2 due to cap (excess over cap after redemptions and maturities)	-

(1) The regulatory adjustments include such items as goodwill, intangible assets and non-significant investments in the capital of banking, financial and insurance entities.

(2) Tier 2 regulatory adjustments include non-significant investments in the capital of banking, financial and insurance entities.

## Basel III Leverage Ratio

(Thousands of Canadian dollars, except percentages)

June 30, 2018

<b>On-balance sheet exposures</b>	
1 On-balance sheet items (excluding derivatives, SFT's and grandfathered securitization exposures but including collateral)	9,414,933
2 (Asset amounts deducted in determining Basel III Tier 1 capital)	(21,893)
3 Total on-balance sheet exposures (excluding derivatives and SFTs)	9,393,040
<b>Derivative exposures</b>	
4 Replacement cost associated with all derivative transactions(i.e. net of eligible cash variation margin)	17,635
5 Add-on amounts for PFE associated with all derivative transactions	10,264
11 Total derivative exposures	27,899
<b>Other off balance sheet exposures</b>	
17 Off balance sheet exposures at gross notional amount	856,429
18 (Adjustments for conversion to credit equivalent amounts)	(593,297)
19 Off-balance sheet items	263,132
<b>Capital and Total Exposure</b>	
20 Tier 1 capital	439,840
21 Total exposures	9,684,071
22 Basel III leverage ratio	4.54%

**Concentra Trust**  
**Basel III Regulatory Capital**

(Thousands of Canadian dollars, except percentages)

**June 30, 2018**

<b>Common Equity Tier 1 capital: instruments and reserves</b>	
1 Directly issued qualifying common share capital (and equivalent for non-joint stock companies) plus related stock surplus	10,000
2 Retained earnings	4,538
3 Accumulated other comprehensive income (and other reserves)	-
6 Common Equity Tier 1 capital before regulatory adjustments	14,538
<b>Common Equity Tier 1 capital: regulatory adjustments</b>	
28 Total regulatory adjustments to Common Equity Tier 1	(187)
29 Common Equity Tier 1 capital (CET1)	14,351
45 Tier 1 capital (T1 = CET1 + AT1)	14,351
59 Total capital (TC = T1 + T2)	14,351
<b>60 Total risk weighted assets</b>	19,444
<b>60a Common Equity Tier 1 (CET1) Capital RWA</b>	19,444
<b>60b Tier 1 Capital RWA</b>	19,444
<b>60c Total Capital RWA</b>	19,444
<b>Capital ratios</b>	
61 Common Equity Tier 1 (as a percentage of risk weighted assets)	73.81%
62 Tier 1 (as a percentage of risk weighted assets)	73.81%
63 Total capital (as a percentage of risk weighted assets)	73.81%
<b>OSFI target</b>	
69 Common Equity Tier 1 capital target ratio	7.00%
70 Tier 1 capital target ratio	8.50%
71 Total capital target ratio	10.50%

**Concentra Trust**  
**Basel III Leverage Ratio**

(Thousands of Canadian dollars, except percentages)

**June 30, 2018**

<b>On-balance sheet exposures</b>	
1 On-balance sheet items (excluding derivatives, SFT's and grandfathered securitization exposures but including collateral)	16,218
2 (Asset amounts deducted in determining Basel III Tier 1 capital)	(187)
3 Total on-balance sheet exposures (excluding derivatives and SFTs)	16,031
<b>Capital and Total Exposure</b>	
20 Tier 1 capital	14,351
21 Total exposures	16,031
22 Basel III leverage ratio	89.52%